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## **ALTINEX SHOWTIME SYSTEMS DEPLOYED AT SOUTHCOAST HEALTH SYSTEM FACILITIES**

*A/V Presentation systems enhance training capabilities*

**New Bedford, MA – February 2012...** The ability to offer picture and sound in an easy-to-use presentation package is, without question, the most compelling reason for incorporating an audiovisual system into the contemporary education/business facility. Being able to see and hear all that takes place is, by far, the best means of comprehending information. Recognizing the importance of a capable and intuitive A/V presentation system, New Bedford, MA-based Southcoast Health System has embarked on an ambitious program to re-vitalize its training capabilities—and this has led to the deployment of several Showtime presentation systems from Brea, CA-based Altinex.

Portsmouth RI-based Promptus Communications, Inc., a design / build firm with a focus on network access, A/V video conferencing solutions, and encryption for businesses, was contracted to design and deploy Southcoast Health System's new A/V equipment, which is now an integral part of the presentation systems at several of the health provider's properties, including Charlton Memorial Hospital in Fall River, MA, St. Luke's Hospital in New Bedford, MA, and Tobey Hospital in Wareham, MA. Paul H. Fredette, COO and CTO of Promptus Communications, discussed the advantages the Altinex Showtime systems offer and his reasons for deploying them at Southcoast Health System's hospitals and off-campus centers.

"The Altinex Showtime Model 2600, with its ability to support three computers and three video sources makes an ideal package for many presentation setups and, as a result, is the most prevalent system we've deployed" Fredette explained. "Model selection is primarily determined by the number of computer connections required in any given room and this is precisely what makes the Showtime packages so appealing. The system is scalable and, hence, can be readily tailored to the requirements of the space."

The Altinex Showtime systems include sound reinforcement with an integrated amplifier, speakers, and support for a microphone input. In addition to the electronics, the systems also include all the necessary cables. These presentation packages offer users two control methods: an automatic source 'detect-and-select' feature and a one-touch button controller. The automatic selection feature is triggered when a new device's video signal is detected. For example, when a guest speaker connects to the computer wall plate and powers up, the computer image is detected and the Showtime system sends that image to the projector.

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At St. Luke's Hospital, Knowles Hall is a multipurpose conference space used for internal meetings, training, religious ceremonies, and hospital clinical meetings such as tumor review boards. When Promptus Communications revitalized this facility, Fredette integrated the Showtime 2600 system with a Polycom HDX7000 video conference package so that the selected presentation could be observed by the remote participants using Polycom's People+Content functionality.

"The Altinex Showtime system, combined with the HDX7000, is a very complete and cost effective A/V presentation solution when compared with earlier A/V installations provided by other A/V integrators," Fredette reports. "The display can be either a combination projector/auto screen or a flat panel display—and this is not model dependent, so there's tremendous flexibility when it comes to selecting the most suitable equipment. For sound reinforcement, the Showtime systems offer 2- or 4-ceiling speaker solutions, depending upon the room size. In some of our installations, ceiling microphones have also been used."

Reflecting on the success his firm has experienced with the Altinex Showtime systems, Fredette offered these final thoughts. "Over the past two years, we've deployed Altinex Showtime systems in roughly ten of Southcoast Health System's facilities and we anticipate roughly another four deployments during 2012. The use of a common solution for many rooms has greatly enhanced usability and simplified system training considerably. Our customer now insists that all new rooms use the combined Showtime/Polycom solution. The Showtime systems are easy to use, cost-effective presentation solutions that, when packaged with the Polycom teleconferencing equipment, offer tremendous bang for the buck."

To learn more about Promptus Communications, Inc., visit the company online at [www.promptus.com](http://www.promptus.com) or call 401.683.6100.

#### **About Altinex**

Founded in 1993, Altinex, Inc. is the leading manufacturer of Signal Management Solutions®. The company offers a comprehensive line of matrix switchers, connectivity products, and color touch panel and control products. Altinex is an ISO 9001:2008 certified corporation that conducts all R&D, design, manufacturing, marketing, and sales from its corporate headquarters in Brea, California, USA. For additional information, visit the company online at [www.altinex.com](http://www.altinex.com) or contact them directly at 1.800.ALTINEX or 714.990.2300.



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Control click [here](#) (TIFF) and [here](#) (JPG) for a hi-res image of Paul H. Fredette at the Altinex Showtime control panel.

([http://www.altinex.com/altroger/PR/Fredette2\\_Hi.tif](http://www.altinex.com/altroger/PR/Fredette2_Hi.tif))

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